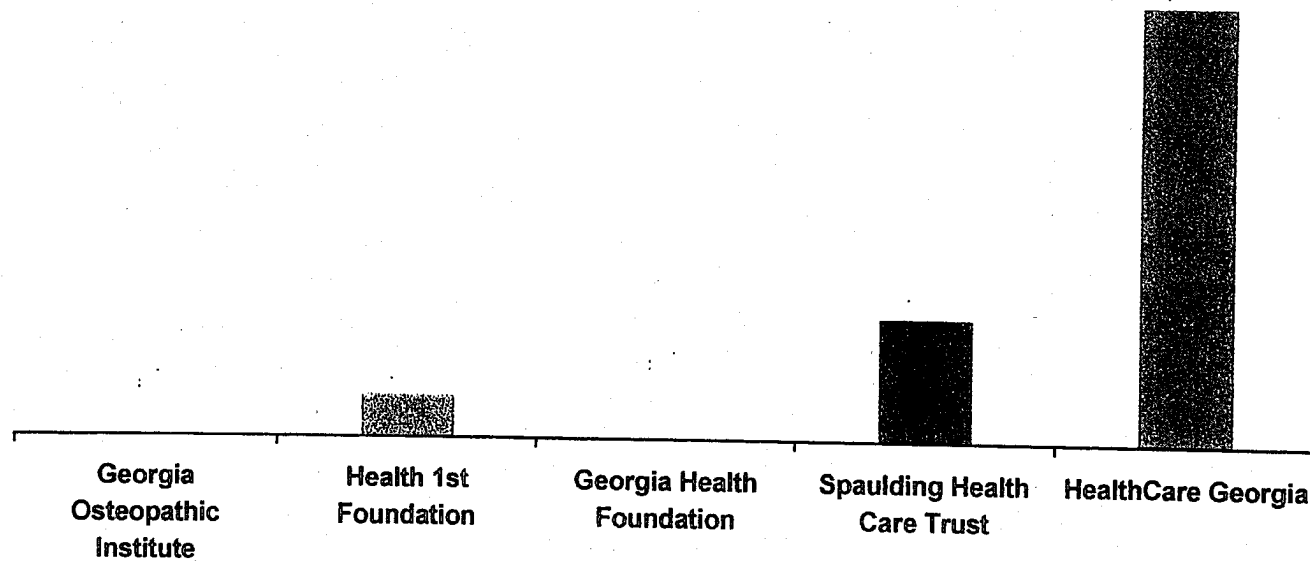


The HealthCare Georgia Foundation, created as a result of the conversion of BCBS GA to Cerulean, is the largest foundation in the state solely dedicated to health care ^{A.9}.

Foundations Created by Health Care Conversions in Georgia (2000 Assets, \$ in Millions)

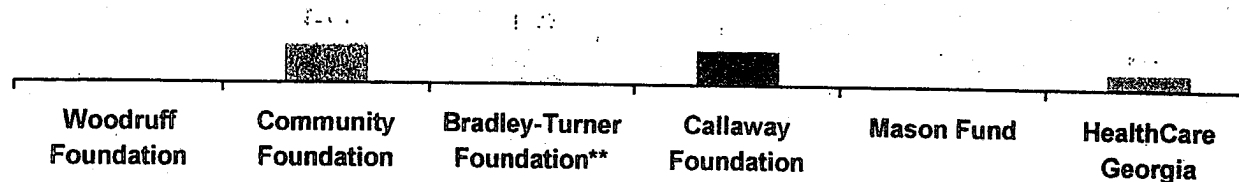


Source: Grantmakers in Health, *A Profile of New Health Foundations*, March 2001, The Foundation Center, Foundation Directory Online

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Overall, the HealthCare Georgia foundation is the 6th largest foundation in the state when ranked against foundations that have health care as a part of their overall mission A.8.

Largest Foundations That List Health Care as a Part of Their Mission*
(2000 Assets, \$ in Millions)

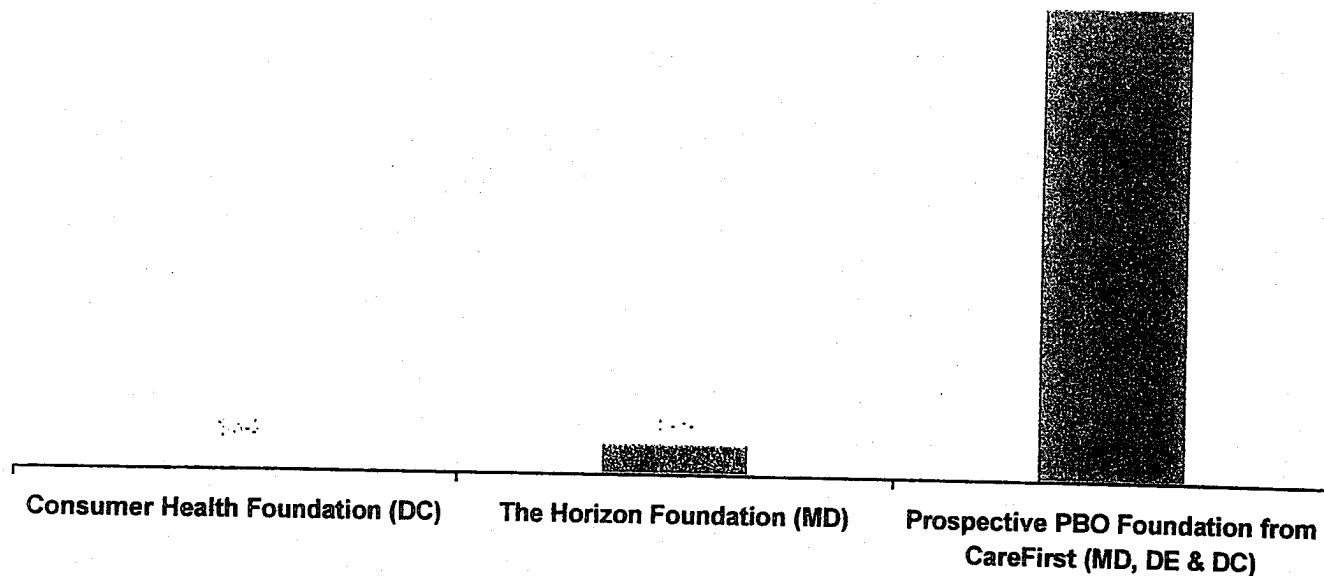


* Foundations were ranked in comparison to other foundations based in the state that have health care giving as a part of their purpose and activities and/or fields of interest.
** Assets listed are from 12/31/99.

Source: Grantmakers in Health, *A Profile of New Health Foundations*, March 2001, The Foundation Center, Foundation Directory Online

If the proposed transaction is approved, the foundations created would be the largest (in aggregate) in MD, DE, and Washington, D.C. solely dedicated to health care... A.10

Foundations Created by Health Care Conversions in MD, DE & DC (2000 Assets, \$ in Millions)



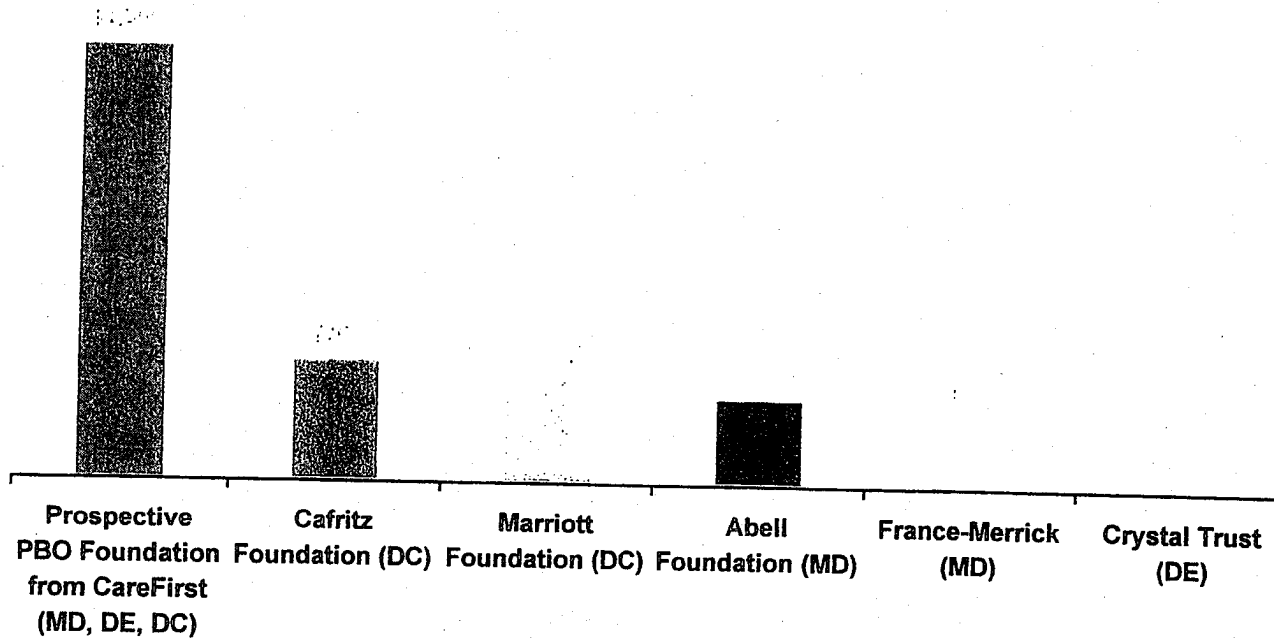
Source: Grantmakers in Health, *A Profile of New Health Foundations*, March 2001

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... and largest foundations that have health as a part of their mission A.9.

Largest Foundations That List Health Care as a Part of Their Mission* (2000 Assets, \$ in Millions)



* Foundations were ranked in comparison to other foundations based in the state that have health care giving as a part of their purpose and activities and/or fields of interest.
Source: Grantmakers in Health, A Profile of New Health Foundations, March 2001, The Foundation Center, Foundation Directory Online

If the \$1.3B foundation proceeds were dedicated to expanding Medicaid, the foundations could insure approximately 50,000 people indefinitely A.12.



State	Population	% Uninsured	Uninsured Population
Maryland	5,296,486	9.9%	524,352
Delaware	783,600	10.6%	87,763
Washington, D.C.	572,059	14.5%	82,949
TOTAL:	6,652,145	10.4%	690,362

Low Estimate

$\$1.3B \times 4.5\% =$
\$58.5M
(Annual Amount)

High Estimate

$\$1.3B \times 5.0\% =$
\$65.0M
(Annual Amount)

Divided By:

\$1,250
(Average Cost to Insure*)

46,800

**NEWLY INSURED BY CF
FOUNDATION**

52,000

*According to KPMG report to the MD Health Care Foundation, the average annual amount to insure federally-qualified Medicaid recipients in Maryland is \$2,500. Federal funds subsidize 50% of this cost. Analysis assumes that at least 52,000 people in the three jurisdictions would qualify for federally-funded Medicaid.

Source: U.S. Census Bureau; KPMG Report to the Maryland Health Care Foundation, Meeting Unmet Health Care Needs in Maryland: Priority Issues and Investments Maryland HealthCare Foundation Report, November 2001.

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